# EXHIBIT 2

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February 15, 2019

#### By E-mail

Melissa L. Stewart, Esq.,
Michael C. Danna, Esq.,
Outten & Golden LLP,
685 Third Avenue, 25th Floor,
New York, NY 10017.

Re: Chen-Oster, et al. v. Goldman, Sachs & Co., et ano. No. 10 Civ. 6950 (AT) (RWL) (S.D.N.Y.)

Dear Melissa and Michael:

On behalf of Defendants, I respond to your February 6 and February 11, 2019 letters to set out our position on document custodians and collection date ranges, and to clarify your mischaracterization of the parties' discussion during the February 8 meetand-confer call.

As we explained during the February 8 call, and as further set forth below, Defendants have serious concerns that Plaintiffs are attempting to significantly expand the scope of discovery beyond the parties' prior agreement. Contrary to your February 11 letter, in the meet-and-confer discussions that led to the agreed-upon custodians, Plaintiffs listed specific roles and categories of roles for each proposed custodian. Relying on Plaintiffs' representations, Defendants agreed to a large number of custodians for the time periods when they worked in the roles contemplated by the parties. Now that Defendants have agreed to 62 custodians, Plaintiffs seek to add *over 160 years* of electronically stored information ("ESI") covering additional roles that these custodians held, going back as far as 2003 in some instances. This was never discussed or agreed to, and Defendants object to such gamesmanship.

Plaintiffs also seek still more discovery covering the same time period as class certification discovery. Despite receiving over 375,000 pages of documents that fully covered this stage, Plaintiffs are demanding even more discovery for the same custodians and same date ranges already covered by prior class certification discovery. As we discussed during the February 8 meet-and-confer call, Defendants will not agree to this cumulative additional discovery. See Fed. R. Civ. P. 26(b)(2)(C) ("the court must limit the frequency or extent of discovery" where "the discovery sought is unreasonably cumulative

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or duplicative" or "the party seeking discovery has had ample opportunity to obtain the information by discovery in the action") (emphasis added).<sup>1</sup>

#### **Scope of Discovery for Agreed-Upon Custodians**

During our meet-and-confer discussions, Plaintiffs proposed six specific categories of custodians to Defendants, and placed each proposed custodian into one or more of those categories: "HCM," "Gamba/De Luis Managers," "Email Accounts," "Division Headers/Senior Leaders," "Divisional Decision-Makers," and "Senior Level Subjects of Complaints." (Pls.' Jan. 3 Letter App'x A; see also Pls.' Nov. 20 E-mail.) By asking for a "sample of 5 custodians" or an "[a]dditional sample of 15" custodians for specific categories, Plaintiffs made clear that they sought custodians by category of role, not by person. (Id.) Relying on Plaintiffs' category-based proposal, Defendants agreed to additional custodians "for the time periods in which they occupied relevant roles," and Defendants expressly listed those roles for each custodian. (Defs.' Jan. 11 Letter App'x.) Defendants reiterated this position throughout the meet-and-confer process, and "Plaintiffs agree[d] in principle with this approach to determining custodial date ranges." (Pls.' Feb. 6 Letter at 2.) On this basis, the parties reached a conditional agreement as to document custodians. (ECF No. 664.)

In your February 6 letter—over two weeks *after* Defendants agreed to collect and search ESI for 62 custodians for the years in which they worked in specified, mutually agreed roles—Plaintiffs now seek to have Defendants collect and search ESI for

Plaintiffs' assertion that Defendants raised objections "unrelated to your discovery obligations" ignores that Plaintiffs have "wast[ed] time" by proposing categories of custodians—which Defendants used to organize their counterproposals—but not revealing the dozens of additional roles they seek until *after* Defendants agreed to 62 custodians. (Pls.' Feb. 11 Letter at 2.) In any event, Defendants' obligation is to provide discovery "proportional to the needs of the case," Fed. R. Civ. P. 26(b)(1), and that is precisely what Defendants have done.

Plaintiffs defined "Division Heads/Senior Leaders" as "individuals who served as Division Heads or in the Executive Office"; "Divisional Decision-Makers" as "individuals who served on a divisional compensation committee, executive committee, and/or cross-ruffing team"; and "Senior Level Subjects of Complaints" as "individuals identified in complaint files whose title is Managing Director or above." (Pls.' Jan. 3 Letter App'x A.) In our January 11 letter, Defendants objected to Plaintiffs' demand for "Senior Level Subjects of Complaints," but agreed to several custodians in this category on alternative grounds. (Defs.' Jan. 11 Letter at 3.) Defendants reserve all rights to challenge Plaintiffs' categorizations of the custodians' roles, but have accepted these categories solely for the purpose of reaching an agreement on document custodians and date ranges.

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any year in which one of those custodians held a potentially relevant role stretching back to 2003. This enormous, last-minute expansion of discovery is contrary to the parties' previous discussions and agreement, and Defendants object to these bait-and-switch tactics. In your February 11 letter, Plaintiffs claim they can disavow months of negotiations and correspondence based on a footnote similar to a standard reservation of rights in the event some new or different information is discovered. (Pls.' Feb. 11 Letter at 3.) Plaintiffs place more weight on this footnote than it can bear.

For example, in your January 3 letter, Plaintiffs sought to add David Solomon as a custodian in the "Division Head/Senior Leader" category (Pls.' Jan. 3 Letter App'x), and Defendants agreed to include him for his role as "Division Head (IBD – July 2006-2017)" (Defs.' Jan. 11 Letter at A-2). Because Mr. Solomon was also a custodian during class certification discovery, Defendants offered to update his discovery from "1/6/2012 (date after last collect[ion])" to 2017, which covered the time period when he served as Division Head. (Defs.' Jan. 30, 2019 Letter at A-4.) Plaintiffs, however, now seek ESI from Mr. Solomon for 2003, before he was Division Head, and for "1/1/2012 present," to add his roles as "Chairman & Chief Executive Officer, President and Chief or Co-Chief Operating Officer." (Pls.' Feb. 6 Letter App'x B.) Defendants have never agreed to Mr. Solomon as a document custodian in his role as CEO (which he did not begin until 2018). To the contrary, we have consistently maintained that the tactic of targeting CEOs for discovery when they are not involved in decisions at issue is one that courts routinely reject. See Blackrock Allocation Target Shares: Series S Portfolio v. Bank of N.Y. Mellon, 2018 WL 2215510, at \*12 (S.D.N.Y. May 15, 2018) (Pitman, J.) ("mere membership on a particular committee is not sufficient, by itself, to justify designation as a custodian whose files must be reviewed" (internal quotation marks omitted); United States ex rel. McBride v. Halliburton Co., 272 F.R.D. 235, 240–41 (D.D.C. 2011) (denying plaintiff's motion to compel production from additional custodians on the ground that plaintiff failed to demonstrate that proposed custodians' e-mails were "crucial" to her ultimate burden of proof); (Defs.' Dec. 16 Letter at 4–5).<sup>3</sup> In any event, Plaintiffs' demand is cumulative because Defendants have already agreed to provide ESI from Gary Cohn from January 2012 to January 2017, which includes the time period when he served as President and Chief Operating Officer. See Fed. R. Civ. P. 26(b)(2)(C)(i).

Similarly, in your January 18 and 22, 2019 letters, Plaintiffs left two "placeholder slot[s] for a pre-2012 diversity leader." (Pls.' Jan. 18 Letter App'x A; Pls.' Jan. 22 Letter App'x A.) In our January 30 letter, after investigating which individuals were the chairs of the Americas Diversity Committee ("ADC") before 2012, Defendants

See also Burns v. Bank of Am., 2007 WL 1589437, at \*6 (S.D.N.Y. June 4, 2007) (Francis, J.) (denying motion to compel executive's deposition); Guan Ming Lin v. Benihana Nat'l Corp., 2010 WL 4007282, at \*2 (S.D.N.Y. Oct. 5, 2010) (same, citing likelihood of harassment as a basis for the denial) (Francis, J.).

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agreed to Peter Kraus and David Heller for the time periods when they served as ADC Chairs. Plaintiffs, however, now demand that Defendants collect, load, process, and review four additional years (2003, 2005–2007) of data for the time when Mr. Heller served as a member of the Securities Compensation Committee (Pls.' Feb. 6 Letter App'x A), despite the fact that the e-mails of other members of this committee were previously searched for some of these years, and Goldman Sachs previously searched Mr. Heller's e-mails from 2008 to 2011. Furthermore, despite the clear agreement for a pre-2012 diversity-leader (and the fact that Defendants already searched Mr. Kraus' e-mails in class certification discovery for the years he was IMD Division Head (2003–2007)), Plaintiffs have now demanded that Defendants collect, load, process, and review *ten additional years* of data for Mr. Kraus (from 2008 to April 30, 2018). In Mr. Kraus' case, this demand is irrelevant because he left the Firm in 2008, but it serves to highlight how far afield from the parties' agreement Plaintiffs' new date range demands are. Plaintiffs' date range demands would add at least ten years of additional ESI beyond the parties' prior agreement for numerous other custodians, as set forth in Appendix A.

In fact, by demanding that Defendants collect and review ESI for every year from 2003 to 2019 during which any custodian held what Plaintiffs claim is a potentially relevant role, Plaintiffs' proposal adds over 160 additional years of ESI. Courts in this Circuit routinely deny such massive requests based on "the burden or expense of the proposed discovery." Fed. R. Civ. P. 26(b)(1); see, e.g., In re Morgan Stanley Mortg. Pass-Through Certificates Litig., 2013 WL 4838796, at \*3 (S.D.N.Y. Sept. 11, 2013) (Netburn, J.) (narrowing plaintiffs' proposed date ranges to 3.5 years because of "the extraordinary scope of Search B Terms"); Blodgett v. Siemens Indus., Inc., 2016 WL 4203490, at \*3 (E.D.N.Y. Aug. 9, 2016) (Tomlinson, J.) (denying plaintiffs' request that defendant "undertake an additional search for the proposed three-month period . . . in light of the ESI Defendant has previously produced in this case").<sup>4</sup> In the spirit of compromise, however, Defendants have offered to modify our date range proposal to include additional date ranges for certain new custodial roles Plaintiffs have requested. For example, Defendants will agree to search more than one additional year of ESI for Genevieve Felix to include the time she was Co-Head of Americas Global Leadership and Diversity in 2012 and 2013. Defendants also agree to search two additional years of ESI for Caroline Heller to include the time she served on the Securities Compensation Committee and Securities Executive

Plaintiffs' assertion that "Goldman objects to many of the additional roles and date ranges . . . not on relevance grounds" (Pls.' Feb. 11 Letter at 2) is incorrect. As an example, during the February 8 meet-and-confer call, Defendants objected to adding Tami Rosen's role working in human resources for the Operations Division, because this action is limited to three "revenue-generating divisions: Investment Banking, Investment Management, and Securities." (ECF No. 578 at 4.) Ms. Rosen's role working with the Operations Division is irrelevant.

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Committee. Our proposal, which also agrees to expand searches for certain additional custodians, is set forth in full in Appendix A hereto.<sup>5</sup>

#### **Pre-2012 Discovery**

Plaintiffs not only seek to add an enormous volume of ESI based on previously unrequested additional roles, but they also seek to redo discovery covering the same time period as class certification discovery. During class certification discovery, Defendants produced over 375,000 pages of documents from 66 custodians running from 2003 through December 31, 2011. These custodians covered the same roles as the merits custodians—including Global Leadership and Diversity, HCM, Talent Assessment, Firmwide Compensation, Division Heads, and Women's Networks—and even included many of the exact same custodians, such as Edith Cooper, David Landman, and Tim O'Neill. Plaintiffs nonetheless seek ESI from 2003 to 2012 for numerous additional custodians who served in the same roles already covered by class certification discovery, such as Christina Drews (Divisional Compensation Committee), Edward Eisler (Division Head), and Sharleen Gutierrez (Global Leadership and Diversity). Plaintiffs' request for years of additional ESI, when they have already received ESI for the same roles during the same time period, is plainly "unreasonably cumulative [and] duplicative." Fed. R. Civ. P. 26(b)(2)(C); see also Assured Guar. Mun. Corp. v. UBS Real Estate Sec. Inc., 2013 WL 1195545, at \*3-4 (S.D.N.Y. March 25, 2013) (Francis, J.) (denying motion to compel because party "has not demonstrated why [additional custodians] would be likely to have non-cumulative relevant documents," and "[t]here is no good reason here to believe that these two members of the Credit Committee had custody of relevant documents that other non-lawyer custodians did not possess").

Worse, Plaintiffs also demand that Defendants *re-run* searches for "precertification custodial data." (Pls.' Feb. 11 Letter at 1–2; *see also* Pls.' Feb. 6 Letter at 2.) Plaintiffs thus seek to obtain another round of discovery covering the same time period as prior class certification discovery on top of full merits discovery. Plaintiffs offer no basis for this extraordinary request. As we explained on the February 8 meet-and-confer call, under Judge Lehrburger's December 21, 2018 Order (ECF No. 657 at 1), merits discovery must be "related to the practices and procedures" Plaintiffs challenge, so any search terms must be *narrower* than those run at the class certification stage. Running merits search terms across pre-certification ESI will therefore be an unproductive exercise that forces Defendants to incur significant unnecessary vendor costs. To the extent Plaintiffs' "modified terms" return any non-duplicative hits at all, Defendants will incur the considerable burden of conducting attorney review of these documents. This discovery

During the February 8 meet-and-confer call, Defendants explained that there were minor discrepancies in the start and end dates for which data was previously collected, searched, and produced. Appendix A also reflects corrected dates.

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sideshow is a paradigmatic example of "the burden or expense of the proposed discovery outweigh[ing] its likely benefit." Fed. R. Civ. P. 26(b)(1).

#### **Additional Date Range Topics**

At Plaintiffs' request (see Feb. 11 Letter at 2), Defendants confirm our responses to Plaintiffs' questions during the February 8 meet-and-confer call in writing. First, Defendants previously collected ESI for Toni Infante and Alex Lowen "through Sept. 1, 2011 (Infante) and Oct. 26, 2011 (Lowen)." (Pls.' Feb. 6 Letter at 1.) Defendants confirm that September 1, 2011 is the last date Ms. Infante worked as Global Talent Advisor for the Investment Management Division, and that October 26, 2011 is the date Mr. Lowen left Goldman Sachs, so no additional collection is needed. Second, as to custodians whose date ranges run to the "present," Defendants will use the cutoff dates listed in Appendix A for custodians whose ESI we have already collected, and February 1, 2019 for the remaining custodians. (See Pls.' Feb. 11 Letter at 2.) Third, Appendix A contains dates certain custodians served on a Divisional Executive Committee, and we will update the relevant interrogatory response accordingly. (Id.)

We look forward to your response and to further meet-and-confer discussions in order to reach agreement on reasonable date ranges and search terms.

Sincerely,

/s/ Ann-Elizabeth Ostrager
Ann-Elizabeth Ostrager

cc: GoldmanSachs-Attysonly@outtengolden.com (via e-mail) Carson Sullivan, Esq. (Paul Hastings LLP) (via e-mail)

# APPENDIX A

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Defendants are determining the exact date through which data for this e-mail account has been collected and will propose a cut-off date as discussed during our February 8 meet-and-confer call.  Defendants are determining the exact date through which data for this e-mail account has been collected and will propose a cut-off date as discussed during our February 8 meet-and-confer call.  Defendants are determining the exact date through which data for this e-mail account has been collected and will propose a cut-off date as discussed during our February 8 meet-and-confer call.  Defendants are determining the exact date through which data for this e-mail account has been collected and will propose a cut-off date as discussed during our February 8 meet-and-confer call.  Defendants will not agree to search Angela Abramian-Katz's previously searched pre-2012 data again with "new/modified terms in addition to prior search." Defendants have modified the proposed date range to correct the date since the last search, and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call.  Defendants will agree to search three years of data for the time that Gargi Banerjee was an HCM Generalist for IBD, and Defendants have modified the proposed for IBD, and Defendants have IBD, and IBD, and IBD, and IBD, and IBD, a	Defendants will not agree to collect, load, process, and review three additional years of her data from 2010-2012 when she was a member of the IBD Compensation Committee.
Proposed Date Range(s)  1/15/2005 – Present  4/9/2012 – Present  3/1/2005 – Present  1/1/2012 – 2/1/2019  1/1/2013 – 12/31/2015	
Plaintiffs' 2/6/2019 Proposed Date Range(s)  1/15/2005 – present  1/15/2005 – present  3/14/2008 – present  1/1/2008 – 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - present	
Plaintiffs' 2/6/2019 Proposed Additional Position(s)  DHH  DHH  IBD  compensation committee	
Defendants' 1/30/2019 Proposed Date Range(s) 1/15/2005 – Present 3/14/2008 – Present 3/1/2005 – Present 1/7/2013 – Present 1/1/2013 – 12/31/2014	
E-mail Account [New custodian] E-mail Account [New custodian] E-mail Account [New custodian] E-mail Account [New custodian] HCM (Generalist, Securities) [Previously searched 1/1/2008- 12/31/2011] HCM (Generalist, IPAN (Generalist, Securities) [Previously Searched 1/1/2008- 12/31/2011] HCM (Generalist, IBD)	[INew custodian]
"Goldman Sachs "Goldman Sachs "IBD/MBD Women's Network" "Securities Division Women's Network Americas" Abramian-Katz, Angela Banerjee, Gargi	
N	

<sup>1</sup> As discussed in the attached cover letter, Defendants take this position as to all of the custodians below whose data was previously searched, but will not repeat this statement in each of the entries in this chart.

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Defendants' Response	Defendants have agreed to search seven years of data for the time Stacy Bash-Polley has been a member of the Securities Executive Committee. Defendants will not agree to collect, load, process, and review four additional years of data from 2005-2006 and 2008 when she was on a cross-ruffing team and from 2011 when she was a member of the Americas Diversity Committee ("ADC"). However, she also was a member of the ADC from 2012 to 2015, and that time period will be covered because it overlaps with the time she has been a member of the Securities Executive Committee.	Avanish Bhavsar has been a member of the Securities Executive Committee from 5/23/2017 to present, and Defendants have modified the proposed date ranges accordingly and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call. Avanish Bhavsar has never been Co-Head of FICC.	Defendants have proposed a cut-off date for data collection, as discussed during our February 8 meetand-confer call.	Defendants have agreed to search two years of data for the time Val Carlotti was the Global TA for IBD. Defendants will not agree to collect, load, process, and review another year of data from 2005 when Val Carlotti was on the Securities cross-ruffing team.	Defendants have agreed to search five additional years of Gary Cohn's data from 1/1/2012 until his departure from the Firm. Defendants will not agree to collect, load, process, and review another four years of data from 2008-2012. His data were already searched through 2/2008 and this covers the years he was a member of the Securities Compensation Committee (2003) and a Securities Division Head (2003-2006).
Defendants' Revised Proposed Date Range(s)	3/12/2012 – 2/1/2019	2013; \$/23/2017 – 2/1/2019	7/1/2018 – 2/1/2019	9/1/2015 – 10/31/2017	1/1/2012 – 1/27/2017 (reported end date)
Plaintiffs' 2/6/2019 Proposed Date Range(s)	2005-2006, 2008, 3/12/2012 - present	2013, dates on Divisional Executive Committee; dates as Co-Head of FICC	7/1/2018 – present	2005, 9/1/2015 – 10/31/2017	2003 - 2/2008 (run new/modified terms in addition to prior search), 3/2008 - [date of departure]
Plaintiffs' 2/6/2019 Proposed Additional Position(s)	Cross-Ruffing Securities Team; Cross- Ruffing IBD Team; Member of Americas Diversity Committee	Co-Head of FICC		Cross-Ruffing Securities Team	Division Head of Securities; Securities Compensation Committee; Executive Office
Defendants' 1/30/2019 Proposed Date Range(s)	3/12/2012 – Present	2013; [dates served on Divisional Executive Committee]	7/1/2018 – Present	9/1/2015 – 10/31/2017	1/1/2012 – 1/27/2017 (reported end date)
Description	Executive Committee (Securities) [New custodian]	Executive Committee (Securities); MD Cross- Ruffer Team (Equities – 2013) [New custodian]	Chief Diversity Officer [New custodian]	HCM (Global Talent Advisor ("TA") for IBD) [New custodian]	Senior Firm Leader [Previously searched 6/1/2003- 2/29/2008]
Custodian	Bash-Polley, Stacy	Bhavsar, Avanish	Brown, Erika Irish	Carlotti, Val	Cohn, Gary
No.	_	8	6	10	11

Defendants' Response	Defendants have agreed to search six additional years of Edith Cooper's data from 1/1/2012 until her departure from the Firm, and have modified the proposed date range to correct the date since the last search. Defendants will not agree to collect, load, process, and review two additional years of data from 2004-2005 when Edith Cooper was on a cross-ruffing team.		Defendants have agreed to search seven years of data for the time Dan Dees was a member of the IBD Compensation Committee, IBD Executive Committee, and IMD cross-ruffing team, and Defendants have determined that he has been a member of the IBD Executive Committee from 3/2013 to present. Defendants have modified the proposed date range accordingly and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call. The proposed date range covers the time that Dan Dees has been a member of the Management Committee (12/2017 to present). Defendants will not agree to collect, load, process, and review two additional years of data from 2010-2011.	Defendants have modified the proposed date range to correct the date since the last search. Defendants are determining the exact date through which data for this e-mail account has been collected and will propose a cut-off date as discussed during our February 8 meet-and-confer call.
Defendants' Revised Proposed Date Range(s)	1/1/2012 – 12/31/2017	8/1/2011 (approx. one month before he became Gamba's manager) – 9/22/2014 (one month after her termination)	1/1/2012 – 2/1/2019	1/1/2012 – Present
Plaintiffs' 2/6/2019 Proposed Date Range(s)	2004 - 2005, 3/2008  - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - 12/31/2017	8/1/2011 - 9/22/2014	2010 - 2017, dates on Divisional Executive Committee	6/1/2003 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - present
Plaintiffs, 2/6/2019 Proposed Additional Position(s)	Cross-Ruffing IBD Team; Cross-Ruffing IMD Team; Executive Office		Management Committee	
Defendants' 1/30/2019 Proposed Date Range(s)	1/7/2012 (date after last collection) – 12/31/2017	8/1/2011 (approx. one month before he became Gamba's manager) – 9/22/2014 (one month after her termination)	1/1/2012 – 2017; [dates served on Divisional Executive Committee]	11/23/2012 – Present
Description	HCM (Head of HCM) [Previously searched 3/1/2008- 12/31/2011]	Gamba Manager [New custodian]	Compensation Committee (IBD – 2010-2017); Executive Committee (IBD); MD Cross-Ruffer Team (IMD – 2013) [New custodian]	E-mail Account [Previously searched 6/1/2003-12/31/2011]
Custodian	Cooper, Edith	Dayner, Mark	Dees, Dan	DivisionalReviews@ny. email.gs.com
No.	12	13	14	15

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Defendants' Response	Defendants have agreed to search nearly six years of Christina Drews' data from 2013 until 7/31/2018, for the time she was a member of the IBD Compensation Committee and the IBD Executive Committee, and Defendants have determined that she was on the IBD Executive Committee from 2014 to 7/2018.  Defendants have modified the proposed date range accordingly. The proposed date range covers nearly five years of the time that she served as Global Chief Administrative Officer, IBD (2014-10/2018).  Defendants will not agree to collect, load, process, and review eleven additional years of data from 2002-2013.	Defendants have agreed to search Edward Eisler's data for the time he was a Securities Division Head after 2012. Defendants will not agree to collect, load, process, and review nine additional years of data for the time he was a member of the Securities Compensation Committee (2003, 2005-2011) and a Securities Division Head prior to 2012.	Defendants have agreed to search more than one additional year of Genevieve Felix's data for the time she was Co-head of Americas GLD in 2012 and 2013, and have modified the proposed date range to correct the date since the last search.	Defendants have modified the proposed date range to correct the date since the last search. Defendants are determining the exact date through which data for this e-mail account has been collected and will propose a cut-off date as discussed during our February 8 meet-and-confer call.
Defendants' Revised Proposed Date Range(s)	1/1/2013 – 7/31/2018	1/1/2012 – 12/31/2012	1/1/2012 – 2/28/2013	1/1/2012 – Present
Plaintiffs, 2/6/2019 Proposed Date Range(s)	2002 - 2017	2003 - 12/31/2012	1/1/2004 - 8/1/2010 (run new/modified terms in addition to prior search), 6/2011 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - 2/28/2013	6/1/2003 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - present
Plaintiffs' 2/6/2019 Proposed Additional Position(s)	Global Chief Administrative Officer, IBD	Securities Compensation Committee; Securities Division Head	IMD Diversity Manager/Head	
Defendants' 1/30/2019 Proposed Date Range(s)	2013 – 2017; [dates served on Divisional Executive Committee]	1/1/2012 – 12/31/2012	1/7/2012 (date after last collection) – 2/28/2013	12/20/2012 – Present
Description	Compensation Committee (IBD – 2013-2017); Executive Committee (IBD) [New custodian]	Division Head (Securities – 2008-2012) [New custodian]	Co-head of Americas GLD [Previously searched 1/1/2004- 7/30/2010, 6/1/2011- 12/31/2011]	E-mail Account [Previously searched 6/1/2003-12/31/2011]
Custodian	Drews, Christina	Eisler, Edward	Felix, Genevieve	FirmwidePerformanc eR@ny.email.gs.com
No.	16	17	18	19

<sup>&</sup>lt;sup>2</sup> As Defendants have explained in correspondence and discussions dating back to early 2011, the Firm's central journaling system dates back to only 2003 and thus even during the previous round of discovery, the earliest collection date for e-mails was June 2003.

	Custodian	Description	Defendants' 1/30/2019 Proposed	Plaintiffs, 2/6/2019	Plaintiffs' 2/6/2019 Proposed Date Bange(s)	Defendants' Revised Proposed Date	Defendants' Response	
			Date Nange(s)	Additional Position(s)	Date Nange(s)	range(s)		
[, <del>6</del>	Fox, Linda	HCM (Global TA for Securities)	1/6/2013 (date after last collection) – 7/31/2014	Employee Relations Specialist; Securities	6/2003 - 12/31/2011 (run new/modified terms in addition to prior search),	1/1/2012 – 7/31/2014	Defendants have agreed to search nearly three additional years of Linda Fox's data for the time she was the Global TA for Securities in 2012-2014, and have modified the proposed date range to correct the	- 400 1.1
		[Previously searched 6/1/2003-12/31/2011]		Compensation Committee	1/1/2012 - 7/31/2014		date since the last search. The year she was a member of the Securities Compensation Committee (2011) was already searched in class certification discovery.	
Fr	Fruge, Thomas	De Luis Manager [New custodian]	3/1/2012 (when De Luis first reached out regarding a possible		3/1/2012 - 6/13/2016	3/1/2012 (when De Luis first reached out regarding a possible transfer to Texas) –		,,,,,
			transfer to 1 exas) – 6/13/2016 (one month after her termination)			6/13/2016 (one month after her termination)		
<u>15</u>	Gutierrez, Sharleen	Co-head of Americas GLD	12/1/2012 – 1/31/2013		10/2011 - 1/31/2013	10/1/2011 – 1/31/2013	Defendants are willing to add three additional months prior to 2012 to cover the time Sharleen Gutierrez was Co-Head of Americas GLD and have modified the proposed date range accordingly.	
HC il.g	HCMforlMBD@ny.ema il.gs.com	E-mail Account [Previously searched 6/1/2003- 12/31/2011]	1/5/2013 – Present		6/1/2003 - 12/31/2011 (run new/modiffied terms in addition to prior search), 1/1/2012 - present	1/1/2012 – Present	Defendants have modified the proposed date range to correct the date since the last search. Defendants are determining the exact date through which data for this e-mail account has been collected and will propose a cut-off date as discussed during our February 8 meet-and-confer call.	
Не	Heller, Caroline	HCM (Global TA for Securities); Executive Committee (Securities); Compensation Committee (Securities – 2012-2017)	8/1/2014 – Present; [dates served on Divisional Executive Committee]		2012 - present, dates served on Divisional Executive Committee	1/1/2012 – 12/1/2018 (date of e-mail extraction)	Defendants have determined that Caroline Heller has been a member of the Securities Executive Committee from 6/30/2014 to present. Defendants have also modified her date range to reflect the time she was a member of the Securities Compensation Committee from 2012 to present.	34 11/20/20 1 age 12

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Defendants' Response	Defendants have determined that David Heller was the ADC chair from 2008-2011. All but one month of this time was previously searched in class certification discovery. The one month that was not previously searched (1/2008) will be added and searched, and because Defendants agreed to David Heller as a custodian specifically for his role as ADC Chair, Defendants will agree to run new and agreed-upon search terms (which are currently being negotiated) for the years he was the ADC chair (2008-2011). The previously searched years of 2008-2011 also cover the years he was a member of the Securities Compensation Committee. Defendants will not agree to collect, load, process, and review an additional four years of data for the additional time he was a member of the Securities Compensation Committee (2003, 2005-2007).	Defendants have agreed to search seven years of Aime Hendricks' data for the time she was Americas Head of ER. Defendants are nevertheless willing to collect, load, process, and review an additional four months of data for Aime Hendricks prior to 2012 to cover the time that she held this role. Defendants have modified the proposed date range accordingly.	Defendants have agreed to search Dane Holmes' data for the time he has been the Head of HCM. Defendants will not agree to collect, load, process, and review an additional year of data for 2017, when Mr. Holmes was not in HCM and instead was the Head of Investor Relations (which is housed in the Executive Office Division). Defendants have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confercall.	Defendants have agreed to search two additional years of Edie Hunt's data for the time she was Chief Diversity Director of GLD. Edie Hunt's e-mails were already searched from 2003-12/31/2011, and this covers the time she was a member of the IBD crossruffing team in 2003.
Defendants' Revised Proposed Date Range(s)	3/18/2011 – 12/31/2011	9/1/2011 – 1/26/2019 (date of e-mail extraction)	1/1/2018 – 2/1/2019	1/1/2012 – 12/31/2013
Plaintiffs' 2/6/2019 Proposed Date Range(s)	2003, 2005 - 2011	9/2011 - present	2017 - present	2003 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - 12/31/2013
Plaintiffs' 2/6/2019 Proposed Additional Position(s)	Securities Compensation Committee		Executive Office	Senior HCM Roles, Cross- Ruffing IBD Team
Defendants' 1/30/2019 Proposed Date Range(s)	3/18/2011 – 12/31/2011	1/1/2012 – Present	1/1/2018 – Present	1/1/2012 – 12/31/2013
Description	ADC Chair (2008-2011) [Previously searched 2/1/2008-12/31/2011]	HCM (Americas Head of ER) [New custodian]	HCM (Head of HCM) [New custodian]	GLD (Advisory Director; Chief Diversity Director)  [Previously searched 6/1/2003- 12/31/2011]
Custodian	Heller, David	Hendricks, Aime	Holmes, Dane	Hunt, Edie
No.	25	26	27	28

Defendants' Response	Defendants have modified the proposed date range to correct the date since the last search. Defendants are determining the exact date through which data for this e-mail account has been collected and will propose a cut-off date as discussed during our February 8 meet-and-confer call.	Defendants have determined that Andrew Kaiser has been a member of the IMD Executive Committee from 9/2017 to present. Defendants have modified the proposed date range accordingly and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call.	Defendants have agreed to search nearly three years of Christopher Kojima's data for the time he was a member of the IMD Executive Committee (9/2017 to present) and a cross-ruffing team (2013). Defendants have modified the proposed date range accordingly and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confercall. Defendants will not agree to collect, load, process, and review ten additional years of data for the time when he was a member of the IMD cross-ruffing team in 2006 and the ADC in 2007-2012 and 2014-2016.	Defendants have agreed to search Joanna Kozlowski's data for the entire time she has been Global TA for IBD, and Defendants have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call. The proposed date range also covers the time Joanna Kozlowski has been a member of the IBD Executive Committee (which Defendants have determined to be 1/2018 to present).
Defendants' Revised Proposed Date Range(s)	1/1/2012 - Present	3/1/2012 – 6/13/2016; 9/1/2017 – 2/1/2019	2013; 9/1/2017 – 2/1/2019	10/1/2017 – 1/25/2019 (date of e- mail extraction)
Plaintiffs' 2/6/2019 Proposed Date Range(s)	6/1/2003 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - present	3/1/2012 - 6/13/2016, dates served on Divisional Executive Committee	2006, 2012-2016, dates served on Divisional Executive Committee	10/1/2017 - present
Plaintiffs' 2/6/2019 Proposed Additional Position(s)		IMD Executive Committee	Americas Diversity Committee; IMD Executive Committee; Cross-Ruffing IMD Team	IBD Executive Committee
Defendants' 1/30/2019 Proposed Date Range(s)	12/1/2011 – Present	3/1/2012 (when De Luis first reached out regarding a possible transfer to Texas) – 6/13/2016 (one month after her termination)	2013; [dates served on Divisional Executive Committee]	10/1/2017 – Present
Description	E-mail Account [Previously searched 6/1/2003-12/31/2011]	De Luis Manager; Executive Committee (IMD) [New custodian]	Executive Committee (IMD); MD Cross-Ruffer Team (FICC – 2013) [New custodian]	HCM (Global TA for IBD) [New custodian]
Custodian	IBD_Compensation_Te am@ny.ibd.email.gs.co m	Kaiser, Andrew	Kojima, Christopher	Kozlowski, Joanna
No.	29	30	31	32

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Defendants' Response	Defendants have determined that Peter Kraus was the ADC chair in 2007. His e-mails for this year were previously searched in class certification discovery, as were his e-mails for the years he was IMD Division Head (2003-2007). Because Defendants agreed to Peter Kraus as a custodian specifically for his role as ADC Chair, Defendants will agree to run new and agreed-upon search terms (which are currently being negotiated) for the year he was the ADC chair (2007). Furthermore, he left the Firm in 2008, so Plaintiffs' suggestion otherwise is incorrect and no additional collection is needed.	Defendants have agreed to search more than five years of Jennifer Krevitt's data for the time she has been Global TA for IMD, and Defendants have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call. Defendants have determined that Jennifer Krevitt has been a member of the IMD Compensation Committee since 2013 to present, and that time will be covered because it overlaps with the time she has been Global TA for IMD.	Defendants have agreed to search seven years of Jessica Kung's data for the time she has been Senior HR Business Partner, IMD, and Defendants have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call. The proposed date range covers the time she served as Global Head of Recruiting for IMD from January 2015 to June 2015. Defendants will not agree to collect, load, process, and review five additional years of data from 2007-2011.	Defendants have modified the proposed date range to correct the date since the last search, and have proposed a cut-off date for data collection as discussed during our meet-and-confer call.
Defendants' Revised Proposed Date Range(s)	2007	7/1/2013 – 2/1/2019	1/1/2012 – 2/1/2019	1/1/2012 – 12/1/2018 (date of e-mail extraction)
Plaintiffs' 2/6/2019 Proposed Date Range(s)	2003 - 2007 (run new/modified terms in addition to prior search), 1/1/2008 - 4/30/2018	1/1/2013 - present	2007 - present	12/1/2008 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - present
Plaintiffs' 2/6/2019 Proposed Additional Position(s)	IMD Division Head	IMD Compensation Committee	Senior HR Business Partner for the Investment Management Division; Global Head of Recruiting for the Investment Management Division	
Defendants' 1/30/2019 Proposed Date Range(s)	Previously collected 2003 – 4/30/2008	7/1/2013 – Present	1/1/2012 – Present	1/7/2013 (date after last collection) – Present
Description	ADC Chair (2007) [Previously searched 6/1/2003-12/31/2007]	HCM (Global TA for IMD) [New custodian]	HCM (Senior HR Business Partner, IMD) [New custodian]	HCM (Head of Talent Assessment) [Previously searched 9/3/2011-12/31/2011]
Custodian	Kraus, Peter	Krevitt, Jennifer	Kung, Jessica	Landman, David
No.	33	34	35	36

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Division Head   1,02,012   Proposed   Date Range(s)   Proposed Date R		Case 1.10-cv-06950-A	I-RVVL DUCUI	Hent 1125-2 File	ed 11/25/20 Page 16 0/ 23
Custodian Description Defendants Proposed Propos	Defendants' Response	Defendants have agreed to search seven years of Eric Lane's data for the time he has been an IMD Division Head. The proposed date range covers the years he was a member of the IMD Compensation Committee (2010-2017), and the years he has been a member of the IMD Executive Committee (2017 to present). Defendants will not agree to collect, load, process, and review four additional years of data for the time Eric Lane was a member of the IMD crossruffing team in 2004 or held other roles in IMD from 2009-12/2011.	Defendants have modified the proposed date range to correct the date since the last search.		Defendants have agreed to search nearly two years of Gregg Lemkau's data for the time he has been an IBD Division Head (5/1/2017 to present), and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call. The proposed date range covers the time that he was a member of the IBD Compensation Committee in 2017, and nearly two years of the time that he was a member of the IBD Executive Committee. Defendants will not agree to collect, load, process, and review nine additional years of data for the time Gregg Lemkau was a member of the IBD cross-ruffing team (2004), COO of IMD (2009-12/2011), a member of the IBD Compensation Committee (2010-2014, 2016), or a member of the IBD Executive Committee (2013-2016).
Custodian Description Definition  Lane, Eric Division Head Date Range(s)  Present)  Lare, Eric Division Head Date Range(s)  Present)  Lare, Eric Division Head Date Range(s)  Lare, Eric Division Head Date Range(s)  Lare, Date Range(s)  Lare, Eric Division Head Date Range(s)  Lare, Date Compensation  Compensation  Committee, Committee, Conserkuffing Date one month before the Securities Division Head S/1/2013 (approx. Cross-Ruffing Date one month after he was Gamba's manager)  Lemkau, Gregg Division Head S/1/2017 - Present Date Committee, Committee, Present)  New custodian]  Bar Deferent Committee, Conserkuffing Bar Deferent	Defendants' Revised Proposed Date Range(s)	1/1/2012 – 1/25/2019 (date of e-mail extraction)	1/1/2012 – 1/31/2013	7/1/2003 (approx. one month before he became Gamba's manager) – 9/30/2011 (approx. one month after he was Gamba's manager)	5/1/2017 – 2/1/2019
Larson, Bruce HCM (Global 1/30/2019 Proposed Date Range(s)  Larson, Bruce HCM (Global 1/6/2013 (date after TA for IBD) 1/31/2013  Researched 6/1/2003 (approx. one month before he lower to the month after he was Gamba's manager)  Lemkau, Gregg (BD) 1/2017 - Present (BD) 1/31/2017 - Present (BD) 1	Plaintiffs' 2/6/2019 Proposed Date Range(s)	2010 - present, dates served on Divisional Executive Committee	2003 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - 1/31/2013	7/1/2003 - 9/30/2011	2004, 2010 - present, dates served on Divisional Executive Committee
Larson, Bruce (IMD – 2012- Present) [New custodian]  Lauto, John Gamba Manager [New custodian]  Lemkau, Gregg (IBD – 5/1/2017- Present) [New custodian] [New custodian] [New custodian] [New custodian] [New custodian]	Plaintiffs' 2/6/2019 Proposed Additional Position(s)	Executive Office, IMD Compensation Committee, IMD Executive Committee, Cross-Ruffing IMD Team, COO of IMD		Cross-Ruffing Securities Team	IBD Compensation Committee, IBD Executive Committee, Cross-Ruffing IBD Team, COO IBD, Senior IBD roles
Lane, Eric Lauto, John Lemkau, Gregg	Defendants' 1/30/2019 Proposed Date Range(s)	1/1/2012 – Present	1/6/2013 (date after last collection) – 1/31/2013	7/1/2003 (approx. one month before he became Gamba's manager) – 9/30/2011 (approx. one month after he was Gamba's manager)	5/1/2017 – Present
Lane, Lanki	Description	Division Head (IMD – 2012- Present) [New custodian]	HCM (Global TA for IBD) [Previously searched 6/1/2003- 12/31/2011]	Gamba Manager [New custodian]	Division Head (IBD – 5/1/2017- Present) [New custodian]
38 38 40 40 40 40 40 40 40 40 40 40 40 40 40	Custodian	Lane, Eric	Larson, Bruce	Lauto, John	Lemkau, Gregg
	o.	37	38	39	40

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Defendants' Response	Defendants have modified the proposed date range to correct the date since the last search. Defendants are determining the exact date through which data for this e-mail account has been collected and will propose a cut-off date as discussed during our February 8 meet-and-confer call.	Defendants have modified the proposed date range to correct the date since the last search and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call.	Defendants have agreed to search nearly two years of Marc Nachmann's data for the time he has been an IBD Division Head (5/1/2017 to present), and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confercall. The proposed date range covers the time that he was a member of the IBD Compensation Committee in 2017, and nearly two years of the time that he was a member of the IBD Executive Committee. Defendants will not agree to collect, load, process, and review seven additional years of data for the time Marc Nachmann was a member of the IBD cross-ruffing team (2013), IBD Compensation Committee (2010-2017), and IBD Executive Committee (2013-2016).
Defendants' Revised Proposed Date Range(s)	1/1/2012 – Present	1/1/2012 – 1/25/2019 (date of e-mail extraction)	5/1/2017 – 2/1/2019
Plaintiffs' 2/6/2019 Proposed Date Range(s)	6/1/2003 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - present	10/26/2011 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - present	2010 - present, dates served on Divisional Executive Committee
Plaintiffs' 2/6/2019 Proposed Additional Position(s)			IBD Compensation Committee, IBD Executive Committee, Cross-Ruffing IBD Team
Defendants' 1/30/2019 Proposed Date Range(s)	12/18/2012 – Present	1/7/2013 (date after last collection) – Present	5/1/2017 – Present
Description	E-mail Account [Previously searched 6/1/2003- 12/31/2011]	HCM (Global Head of Firmwide Compensation) [Previously searched 10/26/2011- 12/31/2011]	Division Head (IBD – Current) [New custodian]
Custodian	MDSelection@ny.email	Mehling, Scott	Nachmann, Marc
No.	41	42	43

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	Defendants have agreed to search four additional years of Jeff Nedelman's data for the time he was a member of the Equities Compensation Committee, Securities Executive Committee, and IMD crossruffing team. Defendants have determined that Jeff Nedelman has been a member of the Securities Executive Committee from 10/3/2016 to present. Defendants have modified the proposed date range accordingly and have proposed a cut-off date for data collection, as discussed during our February 8 meetand-confer call. Defendants will not agree to collect, load, process, and review eleven additional years of data for the time he was a member of the Securities cross-ruffing team in 2004 and for 4/1/2005-2011 and 2013-2015. Defendants also do not understand why Plaintiffs are proposing to search his data from 4/1/2005-2011 and 2013-2015.	Defendants have agreed to search seven additional years of Tim O'Neill's data for the time he has been IMD Division Head and ADC Co-chair, and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call. Defendants will not agree to collect, load, process, and review two additional years of data from 2010-2011 when he was in various roles but not the Division Head. The date range proposed by Defendants covers much of the time period that Tim O'Neill held these additional roles.	Defendants have modified the proposed date range to correct the date since the last search. Defendants are determining the exact date through which data for this e-mail account has been collected and will propose a cut-off date as discussed during our February 8 meet-and-confer call.	Defendants have agreed to search almost two additional years of Tami Rosen's data, from 1/1/2012. 7/31/2013, to cover the remaining time Tami Rosen served in her role as Global TA for IMD since the last search, and have modified the proposed date range to correct the date since the last search. The proposed date range covers the time she was a member of the IMD compensation Committee in 2012. Defendants
Oate	2012; 1/1/2016 – 2/1/2019	1/1/2012 – 12/1/2018 (date of e-mail extraction)	1/1/2012 – Present	1/1/2012 – 7/31/2013
2/6/2019 Proposed Date Range(s)	2004, 1/1/2005 - 3/31/2005 (run new/modified terms in addition to prior search), 4/1/2005 - present, dates served on Divisional Executive Committee	2008 - 2009 (run new/modified terms in addition to prior search), 2010 - present	6/1/2003 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - present	11/1/2011 - 12/31/2011 (run new/modified terms in addition to prior search), 1/1/2012 - 7/31/2013
Plaintiffs 2/6/2019 Proposed Additional Position(s)	Cross-Ruffing Securities Team	IMD Compensation Committee, IMD Executive Committee, Global Co- Head of Asset Management Division		IMD Compensation Committee, Global HR Co-Head for the Federation Divisions
Defendants 1/30/2019 Proposed Date Range(s)	2012; 2016 – 2017; [dates served on Divisional Executive Committee]	1/1/2012 – Present	1/6/2013 – Present	1/7/2013 (date after last collection) – 7/31/2013
Description	Compensation Committee (Equities – 2016- 2017); Executive Committee (Securities – Equites); MD Cross-Ruffer Team (IMD – 2012) [Previously searched 1/1/2005- 3/31/2005]	Division Head (IMD – Current); ADC Co-chair (2017- Present) [Previously searched 1/1/2008- 12/31/2009]	E-mail Account [Previously searched 6/1/2003-12/31/2011]	HCM (Global TA for IMD) [Previously searched 11/1/2011-12/31/2011]
Custodian	Nedelman, Jeff	O'Neill, Tim	Reviews98@ny.ibd.ema il.gs.com	Rosen, Tami
Š.	44	45	46	47

Defendants' Response	Defendants have determined that Paul Russo has been a member of the Securities Executive Committee from March 2012 to present, which is covered by Defendants' initial date range proposal. Defendants have proposed a cut-off date for data collection, as discussed during our February 8 meetand-confer call.	Defendants have agreed to search more than six years of Pablo Salame's data for the time he was Securities Division Head and ADC Co-chair. The proposed date range covers the time he was in the Executive Office (2012-2015) and a member of the Securities Compensation Committee (2012-2017). Defendants will not agree to collect, load process, and review seven additional years of data for the other years he was a member of the Securities Compensation Committee (2005-2011).	Defendants have agreed to search seven years of Jason Savarese's data for the time he was a member of the Securities Compensation Committee (2015-2017) and a member of the Securities Executive Committee after 2012. Defendants have determined that Jason Savarese has been a member of the Securities Executive Committee from 10/12/2011 to present, and have proposed a cut-off date for data collection, as discussed during our February 8 meetand-confer call. The proposed date range covers the time he has been Co-Chief Operating Officer and Co-Chief Risk Officer of the Securities Division, which Defendants have determined to be 10/2015 to present, and 1/2017 to present, respectively. Defendants are not willing to collect, load, process, and review two additional years of data from 2010-2011 when he was a member of the Securities Compensation Committee.
Defendants' Revised Proposed Date Range(s)	1/1/2012 – 2/1/2019	1/1/2012 – 6/30/2018	1/1/2012 – 2/1/2019
Plaintiffs' 2/6/2019 Proposed Date Range(s)	2012 - present, dates served on Divisional Executive Committee	2005 - 6/30/2018	2010-2011, 2015- 2017, dates served on Executive Committee
Plaintiffs, 2/6/2019 Proposed Additional Position(s)		Executive Office, Securities Compensation Committee	Co-Chief Operating Officer and Co- Chief Risk Officer, Securities Division
Defendants' 1/30/2019 Proposed Date Range(s)	2012 – Present	1/1/2012 – 6/30/2018	2015 – 2017; [dates served on Divisional Executive Committee]
Description	Compensation Committee (Equities – 2012- 2017); Executive Committee (Securities)	Division Head (Securities – 2012-2018); ADC Co- chair (2012-2015) [New custodian]	Executive Committee (Securities); Compensation Committee (Securities – 2010-2011, 2015-2017; FICC – 2017)
Custodian	Russo, Paul	Salame, Pablo	Savarese, Jason
No.	48	49	20

Defendants' Response	Defendants have agreed to search four years of Susie Scher's data for the time she was a member of the IBD Compensation Committee (2015-2017), IBD Executive Committee (2/2017 to present), and a cross-ruffing team (2017). Defendants have determined that Susie Scher has been a member of the IBD Executive Committee from February 2017 to present. Defendants have modified the proposed date range accordingly and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call. The proposed date range covers the time Susie Scher has been a member of the ADC from 2015 to present.	Defendants have agreed to search seven additional years of Clare Scherrer's data for the time she was a member of the IBD Compensation Committee (2012-2017) and IBD Executive Committee. Defendants have determined that Clare Scherrer has been a member of the IBD Executive Committee from February 2017 to present, and have modified the proposed date range accordingly and have proposed a cut-off date for data collection, as discussed during our February 8 meet-and-confer call. Defendants will not agree to collect, load, process, and review three additional years of data for the time Clare Scherrer was a member of the IBD cross-ruffing team in 2004, Women's Network Head (2006-2008), or Co-Head of Industrials.	Defendants have agreed to search three years of Harvey Schwartz's data for the time since 1/1/2012 that he was Securities Division Head. The proposed date range also covers two years he served as Chief Financial Officer (2013-2014) and one year he was a member of the Securities Compensation Committee (2012). Defendants will not agree to collect, load, process, and review nearly eight additional years of data from 2008-2011 (when he was a Division Head, but another Division Head's e-mails were already searched for that time period) and 2015-2018 after he ceased being the Securities Division Head. Furthermore, he left the Firm in April 2018, so Plaintiffs' suggestion otherwise is incorrect.
Defendants' Revised Proposed Date Range(s)	1/1/2015 – 2/1/2019	1/1/2012 – 2/1/2019	1/1/2012 – 2014
Plaintiffs' 2/6/2019 Proposed Date Range(s)	2015 - present, dates served on Divisional Executive Committee	2004, 4/2006 - 6/2008 (run new/modified terms in addition to prior search), 2008, 2011 - 2017, dates served on Divisional Executive Committee	2008 - present
Plaintiffs' 2/6/2019 Proposed Additional Position(s)	Americas Diversity Committee	Women's Network Head, Co-Head of Industrials Business Unit in IBD, Cross- Ruffing IBD Team	Securities Compensation Committee, Executive Office, Co- Chief Operating Officer, Chief Financial Officer
Defendants' 1/30/2019 Proposed Date Range(s)	2015 – 2017; [dates served on Divisional Executive Committee]	2012 – 2017; [dates served on Divisional Executive Committee]	1/1/2012 – 2014
Description	Compensation Committee (IBD – 2015-2017); Executive Committee (IBD); MD Cross-Ruffer Team (Equities – 2017) [New custodian]	Compensation Committee (IBD – 2011-2017); Executive Committee (IBD) [Previously searched 4/1/2006- 6/30/2008]	Division Head (Securities – 2008-2014) [New custodian]
Custodian	Scher, Susie	Scherrer, Clare	Schwartz, Harvey
No.	51	52	53

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Defendants' Response	Defendants have agreed to search six additional years of David Solomon's data for the time he was IBD Division Head (2012-2017), and have modified the proposed date range to correct the date since the last search. The proposed date range covers five years that he was a member of the IBD Compensation Committee (2012-2016) and two years he served in the Executive Office (2012, 2017), two of the roles Plaintiffs seek to add. Defendants will not agree to collect, load, process, and review two additional years of data for when he was a member of the Securities Compensation Committee in 2003, and from 2018 to present when he was not a Division Head.		Defendants have agreed to search Megan Taylor's data for the time she was a member of the IMD Executive Committee. Defendants have determined that she has been a member of this Committee from September 2017 to present. Defendants have proposed a date range accordingly as well as a cut-off date for data collection, as discussed during our February 8 meet-and-confer call. The proposed date range covers nearly two years of the time she has been Chief Operation Officer of Private Wealth Management ("COO of PWM"). Defendants will not agree to collect, load, process, and review nine additional years of data from when she started in her role as COO of PWM in 2008, and was a member of the IMD cross-ruffing team in 2009.
Defendants' Revised Proposed Date Range(s)	1/1/2012 - 12/31/2017	3/1/2012 (when De Luis first reached out regarding a possible transfer to Texas) – 6/13/2016 (one month after her termination)	9/1/2017 – 2/1/2019
Plaintiffs' 2/6/2019 Proposed Date Range(s)	2003, 7/2006 - 2011 (run new/modified terms in addition to prior search), 1/1/2012 - present	3/1/2012 - 6/13/2016	2009, dates on Divisional Executive Committee, dates as COO of PWM
Plaintiffs' 2/6/2019 Proposed Additional Position(s)	Executive Office, Securities Compensation Committee, IBD Compensation Compensation Compensation Compensation Committee, Cross-Ruffing IBD Team, Chairman & Chief Executive Officer, President and Chief or Co- Chief or Co-		Cross-Ruffing IMD Team, Chief Operating Officer of the Private Wealth Management
Defendants' 1/30/2019 Proposed Date Range(s)	1/6/2012 (date after last collection) – 2017	3/1/2012 (when De Luis first reached out regarding a possible transfer to Texas) – 6/13/2016 (one month after her termination)	[dates served on Divisional Executive Committee]
Description	Division Head (IBD – July 2006-2017) [Previously searched 7/1/2006- 12/31/2011]	De Luis Manager [New custodian]	Executive Committee (IMD) [New custodian]
Custodian	Solomon, David	Sweezey, David	Taylor, Megan
No.	45	55	56

Defendants' Response	Defendants have agreed to search four years of Ashok Varadhan's data for the time he served as Securities Division Head. The proposed date range covers the time he was a member of the Securities Executive Committee (8/24/2015 to present) and Securities Compensation Committee (2014-2017). Defendants will not agree to collect, load, process, and review five additional years of data for the time Ashok Varadhan was a member of the IBD cross-ruffing team in 2009 and Securities Compensation Committee from 2009-2013.		Defendants have agreed to search nearly four years of John Waldron's data for the time he was IBD Division Head. The proposed date range covers three years he was a member of the IBD Compensation Committee (2015-2017) and nearly four years he was a member of the IBD Executive Committee (2015-9/30/2018). Defendants will not agree to collect, load, process, and review five additional years of data for the other years John Waldron was a member of the IBD Compensation Committee (2010-2014) and the IBD Executive Committee (2013-2014).	Defendants have agreed to search three years of John Weinberg's data for the time he was a Division Head (2012-2014). The proposed date range covers three years he was a member of the IBD Compensation Committee (2012-2014). Defendants will not agree to collect, load, process, and review seven additional years of data for the time John Weinberg was Division Head (2005-2011), a member of the IBD Compensation Committee (2010-2011), or in the Executive Office (2009-2011).
Defendants' Revised Proposed Date Range(s)	2014 – 2017	1/1/2013 — 6/30/2018	1/1/2015 – 9/30/2018	1/1/2012 – 2014
Plaintiffs' 2/6/2019 Proposed Date Range(s)	2009 - 2017, dates served on Divisional Executive Committee	1/1/2013 - 6/30/2018	2010 - present, dates served on Divisional Executive Committee	2003 - 2004 (run new/modified terms in addition to prior search), 2005 - 2014
Plaintiffs' 2/6/2019 Proposed Additional Position(s)	Securities Compensatio n Committee, Securities Executive Committee, Cross- Ruffing IBD		Compensation Committee, IBD Executive Committee	Executive Office, IBD Compensation Committee
Defendants' 1/30/2019 Proposed Date Range(s)	2014 – 2017	1/1/2013 – 6/30/2018	2015 – Present	1/1/2012 – 2014
Description	Division Head (Securities – 2014-2017) [New custodian]	Head of GLD; Chief Diversity Officer [New custodian]	Division Head (IBD – 2015- 9/30/2018) [New custodian]	Division Head (IBD – 2003- 2014) [Previously searched 6/1/2003- 12/31/2004]
Custodian	Varadhan, Ashok	Vazquez-Ubarri, Anilu	Waldron, John	Weinberg, John
No.	57	28	59	09

No.	Custodian	Description	Defendants,	Plaintiffs,	Plaintiffs,	Defendants' Revised	Defendants' Response
			1/30/2019 Proposed Date Range(s)	2/6/2019 Proposed Additional Position(s)	2/6/2019 Proposed Date Range(s)	Proposed Date Range(s)	
61	Willian, John	Compensation Committee (FICC – 2016-2017; Equities – 2014- 2015); Executive Committee (Securities) [New custodian]	2014 – 2015; 2016 –2017; [dates served on Divisional Executive Committee]	Cross Ruffing Securities Team, Head of Global Fixed Income Sales	2003, 2005 - present	9/1/2013 – 12/31/2018	Defendants have agreed to search more than five years of John Willian's data for the time he was a member of the Securities Compensation Committee and Executive Committee. Defendants have determined that he was a member of the Securities Executive Committee from 9/2013-12/31/2018, and have modified the proposed date range accordingly. Defendants will not agree to collect, load, process, and review nearly ten additional years of data for the time John Willian served on a cross-ruffing team (2003) or as Head of Global Fixed Income Sales.
62	York, Tucker	Executive Committee (IMD) [New custodian]	[dates served on Divisional Executive Committee]	Global Head of PWM, Senior roles	2003 - present	9/1/2017 – 2/1/2019	Defendants have agreed to search more than a year of Tucker York's data for the time he has been a member of the IMD Executive Committee, and have determined that he has been a member of the Committee from September 2017 to present. Defendants have modified the proposed date range accordingly and proposed a cut-off date for data collection, as discussed during our February 8 meetand-confer call. Defendants will not agree to collect, load, process, and review nearly fifteen additional years of data for the time Tucker York was Global Head of PWM or in other unspecified "senior roles."